

# LAMPIRAN

## 1. LAPORAN ASET PERUSAHAAN

| ASET                                             | Catatan/<br>Notes | 31 Desember/<br>December 31,<br>2016 | 31 Desember /<br>December 31,<br>2015 | 31 Desember /<br>December 31,<br>2014 | ASSETS                                               |
|--------------------------------------------------|-------------------|--------------------------------------|---------------------------------------|---------------------------------------|------------------------------------------------------|
| <b>ASET LANCAR</b>                               |                   |                                      |                                       |                                       | <b>CURRENT ASSETS</b>                                |
| Kas dan setara kas                               | 2,4,35,36,39      | 13.362.236                           | 13.076.076                            | 14.157.619                            | Cash and cash equivalents                            |
| Investasi jangka pendek                          | 2,3,5,35,36       | 534.138                              | 1.090.607                             | 665.340                               | Short-term investments                               |
| Piutang                                          | 2,35,36,39        |                                      |                                       |                                       | Accounts receivable                                  |
| Usaha                                            | 3,6               |                                      |                                       |                                       | Trade                                                |
| Pihak ketiga - neto                              |                   | 3.729.640                            | 3.522.553                             | 3.001.157                             | Third parties - net                                  |
| Pihak berelasi                                   | 33                | 887.206                              | 733.261                               | 553.910                               | Related parties                                      |
| Bukan usaha                                      |                   |                                      |                                       |                                       | Non-trade                                            |
| Pihak ketiga                                     | 34                | 216.638                              | 458.089                               | 500.602                               | Third parties                                        |
| Pihak berelasi                                   | 33,34             | 371.033                              | 402.707                               | 302.755                               | Related parties                                      |
| Persediaan - neto                                | 2,3,7             | 8.469.821                            | 7.627.360                             | 8.446.349                             | Inventories - net                                    |
| Uang muka dan jaminan                            | 8                 | 699.403                              | 809.685                               | 649.072                               | Advances and deposits                                |
| Pajak dibayar di muka                            | 2,20              | 320.384                              | 302.105                               | 351.822                               | Prepaid taxes                                        |
| Beban tanaman ditangguhkan                       | 2,11              | 180.900                              | 165.308                               | 161.819                               | Future crop expenditures                             |
| Biaya dibayar di muka dan aset lancar lainnya    | 2,33              | 214.044                              | 253.910                               | 390.760                               | Prepaid expenses and other current assets            |
| Aset kelompok lepasan yang dimiliki untuk dijual | 2,3,14            | -                                    | 14.375.084                            | 11.832.922                            | Assets of disposal group classified as held for sale |
| <b>Total Aset Lancar</b>                         |                   | <b>28.985.443</b>                    | <b>42.816.745</b>                     | <b>41.014.127</b>                     | <b>Total Current Assets</b>                          |
| <b>ASET TIDAK LANCAR</b>                         |                   |                                      |                                       |                                       | <b>NON-CURRENT ASSETS</b>                            |
| Tagihan pajak penghasilan                        | 2,3,20            | 271.485                              | 261.934                               | 457.440                               | Claims for tax refund                                |
| Piutang plasma - neto                            | 2,3,35,36,37      | 1.064.600                            | 785.773                               | 618.026                               | Plasma receivables - net                             |
| Aset pajak tangguhan - neto                      | 2,3, 20           | 2.044.321                            | 2.083.290                             | 1.742.851                             | Deferred tax assets - net                            |
| Investasi jangka panjang                         | 2,9,36,38         | 3.276.017                            | 1.898.233                             | 1.877.887                             | Long-term investments                                |
| Tanaman perkebunan                               | 34                |                                      |                                       |                                       | Plantations                                          |
| Tanaman menghasilkan - neto                      |                   | 6.014.014                            | 5.193.423                             | 5.116.106                             | Mature plantations - net                             |
| Tanaman belum menghasilkan                       |                   | 3.095.395                            | 3.612.838                             | 3.197.449                             | Immature plantations                                 |
| Hutan tanaman industri, neto                     | 2,3,12            | 284.162                              | 281.726                               | 279.221                               | Industrial timber plantations, net                   |
| Aset tetap - neto                                | 2,3,13,           | 25.701.913                           | 25.096.342                            | 21.982.095                            | Fixed assets - net                                   |
| Properti investasi                               | 33,34             | 42.188                               | 42.188                                | -                                     | Investment property                                  |
| Biaya ditangguhkan - neto                        | 2,14              | 627.998                              | 676.166                               | 596.345                               | Deferred charges - net                               |
| Goodwill                                         | 2                 | 3.976.524                            | 3.976.524                             | 3.976.524                             | Goodwill                                             |
| Aset tak berwujud - neto                         | 2,3,14            | 2.329.997                            | 2.628.235                             | 2.761.473                             | Intangible assets - net                              |
| Biaya dibayar di muka jangka panjang             | 2,3,14            | 981.204                              | 948.126                               | 761.489                               | Long-term prepayments                                |
| Aset tidak lancar lainnya                        | 2,11,15,          | 3.479.254                            | 1.529.983                             | 1.696.218                             | Other non-current assets                             |
| <b>Total Aset Tidak Lancar</b>                   | 33,34,36          | <b>53.189.072</b>                    | <b>49.014.781</b>                     | <b>45.063.124</b>                     | <b>Total Non-Current Assets</b>                      |
| <b>TOTAL ASET</b>                                | 38                | <b>82.174.515</b>                    | <b>91.831.526</b>                     | <b>86.077.251</b>                     | <b>TOTAL ASSETS</b>                                  |

## 2. LAPORAN LIABILITAS DAN EKUITAS

|                                                                                                   | Catatan/<br>Notes | 31 Desember/<br>December 31,<br>2016 | 31 Desember /<br>December 31,<br>2015 | 31 Desember /<br>December 31,<br>2014 |                                                                                                              |
|---------------------------------------------------------------------------------------------------|-------------------|--------------------------------------|---------------------------------------|---------------------------------------|--------------------------------------------------------------------------------------------------------------|
| <b>LIABILITAS DAN EKUITAS</b>                                                                     |                   |                                      |                                       |                                       | <b>LIABILITIES AND EQUITIES</b>                                                                              |
| <b>LIABILITAS</b>                                                                                 |                   |                                      |                                       |                                       | <b>LIABILITIES</b>                                                                                           |
| <b>LIABILITAS JANGKA PENDEK</b>                                                                   |                   |                                      |                                       |                                       | <b>CURRENT LIABILITIES</b>                                                                                   |
| Utang bank jangka pendek dan cerukan                                                              | 2,16,35,36,39     | 5.697.745                            | 5.971.569                             | 5.069.833                             | Short-term bank loans and overdraft                                                                          |
| Utang <i>trust receipts</i>                                                                       | 2,17,35,36,39     | 1.218.864                            | 1.747.575                             | 3.922.784                             | Trust receipts payable                                                                                       |
| Utang usaha                                                                                       | 2,18,35,36,39     |                                      |                                       |                                       | Trade payables                                                                                               |
| Pihak ketiga                                                                                      |                   | 2.964.533                            | 3.080.946                             | 3.279.443                             | Third parties                                                                                                |
| Pihak berelasi                                                                                    | 33                | 573.340                              | 503.958                               | 539.400                               | Related parties                                                                                              |
| Utang lain-lain dan uang muka yang diterima - Pihak ketiga                                        | 2,36,39           | 1.222.334                            | 1.589.265                             | 1.274.315                             | Other payables and deposit received - Third parties                                                          |
| Beban akrual                                                                                      | 2,19,35,36        | 2.260.066                            | 2.137.266                             | 2.084.729                             | Accrued expenses                                                                                             |
| Liabilitas imbalan kerja jangka pendek                                                            | 2,19              | 824.778                              | 684.417                               | 730.683                               | Short-term employee benefits liability                                                                       |
| Utang pajak                                                                                       | 2,3,20            | 840.162                              | 352.910                               | 478.529                               | Taxes payable                                                                                                |
| Utang jangka panjang yang jatuh tempo dalam waktu satu tahun                                      | 2,13,21,35,36     |                                      |                                       |                                       | Current maturities of long-term debts                                                                        |
| Utang bank                                                                                        | 39                | 1.608.077                            | 2.949.803                             | 1.091.748                             | Bank loans                                                                                                   |
| Utang obligasi                                                                                    | 35                | 1.999.082                            | -                                     | -                                     | Bonds payable                                                                                                |
| Utang pembelian aset tetap                                                                        | 21,39             | 10.460                               | 42.942                                | 11.349                                | Liability for purchases of fixed assets                                                                      |
| Liabilitas terkait aset kelompok lepasan yang dimiliki untuk dijual                               | 2,14              | -                                    | 6.046.887                             | 4.176.022                             | Liabilities directly associated with disposal group classified as held for sale                              |
| <b>Total Liabilitas Jangka Pendek</b>                                                             |                   | <b>19.219.441</b>                    | <b>25.107.538</b>                     | <b>22.658.835</b>                     | <b>Total Current Liabilities</b>                                                                             |
| <b>LIABILITAS JANGKA PANJANG</b>                                                                  |                   |                                      |                                       |                                       | <b>NON-CURRENT LIABILITIES</b>                                                                               |
| Utang jangka panjang - setelah dikurangi bagian yang jatuh tempo dalam waktu satu tahun           | 2,13,21,35,36     |                                      |                                       |                                       | Long-term debts - net of current maturities                                                                  |
| Utang bank                                                                                        | 39                | 9.889.092                            | 12.889.330                            | 12.826.553                            | Bank loans                                                                                                   |
| Utang obligasi                                                                                    |                   | 1.994.160                            | 3.989.156                             | 3.985.409                             | Bonds payable                                                                                                |
| Utang pembelian aset tetap                                                                        | 36,39             | 4.603                                | 15.466                                | 25.914                                | Liability for purchases of fixed assets                                                                      |
| <b>Total utang jangka panjang</b>                                                                 |                   | <b>11.887.855</b>                    | <b>16.893.952</b>                     | <b>16.837.876</b>                     | <b>Total long-term debts</b>                                                                                 |
| Liabilitas pajak tangguhan - neto                                                                 | 2,3,20            | 1.050.282                            | 1.518.833                             | 1.016.943                             | Deferred tax liabilities - net                                                                               |
| Utang kepada pihak-pihak berelasi                                                                 | 2,33,35,36        | 542.099                              | 338.848                               | 523.202                               | Due to related parties                                                                                       |
| Uang muka setoran modal dari kepentingan nonpengendali                                            | 1                 | 83.300                               | -                                     | -                                     | Advance for stock subscription from non-controlling interest                                                 |
| Liabilitas imbalan kerja karyawan                                                                 | 2,22              | 5.360.277                            | 4.775.806                             | 4.707.196                             | Liabilities for employee benefits                                                                            |
| Liabilitas estimasi atas biaya pembongkaran aset tetap                                            | 2,3,13            | 89.838                               | 74.956                                | 59.001                                | Estimated liabilities for assets dismantling costs                                                           |
| <b>Total Liabilitas Jangka Panjang</b>                                                            |                   | <b>19.013.651</b>                    | <b>23.602.395</b>                     | <b>23.144.218</b>                     | <b>Total Non-Current Liabilities</b>                                                                         |
| <b>TOTAL LIABILITAS</b>                                                                           | <b>38</b>         | <b>38.233.092</b>                    | <b>48.709.933</b>                     | <b>45.803.053</b>                     | <b>TOTAL LIABILITIES</b>                                                                                     |
| <b>EKUITAS</b>                                                                                    |                   |                                      |                                       |                                       | <b>EQUITY</b>                                                                                                |
| Modal saham - nilai nominal Rp100 (angka penuh) per saham                                         |                   |                                      |                                       |                                       | Capital stock - Rp100 (full amount) par value per share                                                      |
| Modal dasar - 30.000.000.000 saham                                                                |                   |                                      |                                       |                                       | Authorized - 30,000,000,000 shares                                                                           |
| Modal ditempatkan dan disetor penuh - 8.780.426.500 saham                                         | 23                | 878.043                              | 878.043                               | 878.043                               | Issued and fully paid - 8,780,426,500 shares                                                                 |
| Tambahan modal disetor                                                                            | 2,24              | 283.732                              | 522.249                               | 522.249                               | Additional paid-in capital                                                                                   |
| Laba yang belum terealisasi dari aset keuangan tersedia untuk dijual                              | 2                 | 707.446                              | 924.426                               | 539.039                               | Unrealized gains on available-for-sale financial assets                                                      |
| Selisih atas perubahan ekuitas Entitas Anak dan dampak transaksi dengan kepentingan nonpengendali | 1,24              | 6.727.795                            | 6.645.415                             | 6.637.221                             | Difference from changes in equity of Subsidiaries and effects of transactions with non-controlling interests |
| Selisih kurs atas penjabaran laporan keuangan                                                     | 2                 | 871.186                              | 844.545                               | 520.453                               | Exchange differences on translation of financial statements                                                  |
| Bagian kelompok lepasan yang diklasifikasikan sebagai dimiliki untuk dijual                       | 2,14              | -                                    | 627.333                               | 387.359                               | Reserve of disposal group classified as held for sale                                                        |
| Saldo laba                                                                                        |                   |                                      |                                       |                                       | Retained earnings                                                                                            |
| Cadangan umum                                                                                     | 25                | 100.000                              | 95.000                                | 90.000                                | Appropriated for general reserve                                                                             |
| Belum ditentukan penggunaannya                                                                    |                   | 19.406.084                           | 16.732.340                            | 15.530.036                            | Unappropriated                                                                                               |
| <b>Ekuitas yang Dapat Diatribusikan kepada Pemilik Entitas Induk</b>                              |                   | <b>28.974.286</b>                    | <b>27.269.351</b>                     | <b>25.104.400</b>                     | <b>Equity Attributable to Equity Holders of the Parent Entity</b>                                            |
| <b>Kepentingan Nonpengendali</b>                                                                  | <b>2,26</b>       | <b>14.967.137</b>                    | <b>15.852.242</b>                     | <b>15.169.798</b>                     | <b>Non-controlling Interests</b>                                                                             |
| <b>TOTAL EKUITAS</b>                                                                              |                   | <b>43.941.423</b>                    | <b>43.121.593</b>                     | <b>40.274.198</b>                     | <b>TOTAL EQUITY</b>                                                                                          |
| <b>TOTAL LIABILITAS DAN EKUITAS</b>                                                               |                   | <b>82.174.515</b>                    | <b>91.831.526</b>                     | <b>86.077.251</b>                     | <b>TOTAL LIABILITIES AND EQUITY</b>                                                                          |

### 3. LAPORAN OPERASIONAL

|                                                                                 | Catatan/<br>Notes | Tahun yang Berakhir pada Tanggal 31 Desember/<br>Year Ended December 31, |             |             |                                                                        |
|---------------------------------------------------------------------------------|-------------------|--------------------------------------------------------------------------|-------------|-------------|------------------------------------------------------------------------|
|                                                                                 |                   | 2016                                                                     | 2015        | 2014        |                                                                        |
| <b>OPERASI YANG DILANJUTKAN</b>                                                 |                   |                                                                          |             |             | <b>CONTINUING OPERATIONS</b>                                           |
| PENJUALAN NETO                                                                  | 2,28,33,34,38     | 66.750.317                                                               | 64.061.947  | 63.594.452  | NET SALES                                                              |
| BEBAN POKOK PENJUALAN                                                           | 2,13,29,33,34     | 47.321.877                                                               | 46.803.889  | 46.465.617  | COST OF GOODS SOLD                                                     |
| LABA BRUTO                                                                      |                   | 19.428.440                                                               | 17.258.058  | 17.128.835  | GROSS PROFIT                                                           |
| Beban penjualan dan distribusi                                                  | 2,13,30,33        | (7.168.040)                                                              | (6.885.612) | (6.241.394) | Selling and distribution expenses                                      |
| Beban umum dan administrasi                                                     | 2,13,30,33,34     | (3.988.897)                                                              | (3.495.437) | (3.902.208) | General and administrative expenses                                    |
| Penghasilan operasi lain                                                        | 2,20,30,33,34     | 642.368                                                                  | 859.172     | 727.004     | Other operating income                                                 |
| Beban operasi lain                                                              | 2,20,30,33        | (628.864)                                                                | (373.286)   | (392.617)   | Other operating expenses                                               |
| LABA USAHA                                                                      | 38                | 8.285.007                                                                | 7.362.895   | 7.319.620   | INCOME FROM OPERATIONS                                                 |
| Penghasilan keuangan                                                            | 2,31,38           | 1.050.651                                                                | 735.879     | 858.838     | Finance income                                                         |
| Beban keuangan                                                                  | 2,32,38           | (1.574.152)                                                              | (2.665.675) | (1.552.958) | Finance expenses                                                       |
| Pajak final atas penghasilan bunga                                              | 2,38              | (130.555)                                                                | (136.709)   | (166.257)   | Final tax on interest income                                           |
| Bagian atas rugi neto entitas asosiasi                                          | 2,9,38            | (245.723)                                                                | (334.306)   | (119.058)   | Share in net losses of associates                                      |
| LABA SEBELUM BEBAN PAJAK PENGHASILAN                                            | 20,38             | 7.385.228                                                                | 4.962.084   | 6.340.185   | INCOME BEFORE INCOME TAX EXPENSE                                       |
| Beban pajak penghasilan                                                         | 2,3,20,38         | (2.532.747)                                                              | (1.730.371) | (1.855.939) | Income tax expense                                                     |
| LABA TAHUN BERJALAN DARI OPERASI YANG DILANJUTKAN                               | 38                | 4.852.481                                                                | 3.231.713   | 4.484.246   | INCOME FOR THE YEAR FROM CONTINUING OPERATIONS                         |
| <b>OPERASI YANG DIHENTIKAN</b>                                                  |                   |                                                                          |             |             | <b>A DISCONTINUED OPERATION</b>                                        |
| LABA TAHUN BERJALAN DARI OPERASI YANG DIHENTIKAN                                | 2,14,38           | 414.425                                                                  | 477.788     | 745.243     | INCOME FOR THE YEAR FROM A DISCONTINUED OPERATION                      |
| LABA TAHUN BERJALAN                                                             | 38                | 5.266.906                                                                | 3.709.501   | 5.229.489   | INCOME FOR THE YEAR                                                    |
| Penghasilan (rugi) komprehensif lain                                            |                   |                                                                          |             |             | Other comprehensive income (losses)                                    |
| Pos yang tidak akan direklasifikasi ke laba rugi:                               |                   |                                                                          |             |             | Items that will not be reclassified to profit or loss:                 |
| Laba (rugi) pengukuran kembali atas liabilitas imbalan kerja karyawan           | 2,22              | 13.493                                                                   | 311.665     | (29.687)    | Re-measurement gains (losses) of employees' benefit liabilities        |
| Bagian rugi komprehensif lain dari entitas asosiasi setelah pajak               | 9                 | (1.880)                                                                  | (3.450)     | -           | Share of other comprehensive losses of associates, net of tax          |
| Pos yang dapat direklasifikasi ke laba rugi:                                    |                   |                                                                          |             |             | Items that may be reclassified to profit or loss:                      |
| Laba (rugi) yang belum terealisasi dari aset keuangan tersedia untuk dijual     | 2                 | (230.850)                                                                | 392.698     | (27.492)    | Unrealized gains (losses) on available-for-sale financial assets       |
| Selisih kurs atas penjabaran laporan keuangan                                   | 2                 | (184.997)                                                                | 759.668     | (324.233)   | Exchange differences on translation of financial statements            |
| Bagian penghasilan (rugi) komprehensif lain dari entitas asosiasi setelah pajak | 9                 | 182.646                                                                  | (173.187)   | (74.928)    | Share of other comprehensive income (losses) of associates, net of tax |
| Laba (rugi) perubahan nilai wajar atas hedging arus kas                         | 2                 | (61.013)                                                                 | (129.548)   | 92.948      | Fair value gains (losses) arising from cash flow hedges                |
| Penghasilan (rugi) komprehensif lain tahun berjalan setelah pajak               |                   | (282.601)                                                                | 1.157.846   | (363.392)   | Other comprehensive income (losses) for the year, net of tax           |
| TOTAL LABA KOMPREHENSIF TAHUN BERJALAN                                          |                   | 4.984.305                                                                | 4.867.347   | 4.866.097   | TOTAL COMPREHENSIVE INCOME FOR THE YEAR                                |

#### 4. LAPORAN LABA PERUSAHAAN

| Catatan/<br>Notes                                                                                                          | Tahun yang Berakhir pada Tanggal 31 Desember/<br>Year Ended December 31, |           |           |                                                          |                                                                                                                          |
|----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|-----------|-----------|----------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                            | 2016                                                                     | 2015      | 2014      |                                                          |                                                                                                                          |
| Laba tahun berjalan yang dapat diatribusikan kepada:                                                                       |                                                                          |           |           | Income for the year attributable to:                     |                                                                                                                          |
| Pemilik entitas induk                                                                                                      | 4.144.571                                                                | 2.967.951 | 3.941.794 | Equity holders of the parent entity                      |                                                                                                                          |
| Kepentingan nonpengendali                                                                                                  | 1.122.335                                                                | 741.550   | 1.287.695 | Non-controlling interests                                |                                                                                                                          |
| Total                                                                                                                      | 5.266.906                                                                | 3.709.501 | 5.229.489 | Total                                                    |                                                                                                                          |
| Total laba komprehensif tahun berjalan yang dapat diatribusikan kepada:                                                    |                                                                          |           |           | Total comprehensive income for the year attributable to: |                                                                                                                          |
| Pemilik entitas induk                                                                                                      | 3.817.112                                                                | 4.066.347 | 3.569.608 | Equity holders of the parent entity                      |                                                                                                                          |
| Kepentingan nonpengendali                                                                                                  | 1.167.193                                                                | 801.000   | 1.296.489 | Non-controlling interests                                |                                                                                                                          |
| Total                                                                                                                      | 4.984.305                                                                | 4.867.347 | 4.866.097 | Total                                                    |                                                                                                                          |
| LABA PER SAHAM DASAR DARI OPERASI YANG DILANJUTKAN DAN YANG DAPAT DIATRIBUSIKAN KEPADA PEMILIK ENTITAS INDUK (angka penuh) | 2,27                                                                     | 433       | 293       | 379                                                      | BASIC EARNINGS PER SHARE FROM CONTINUING OPERATIONS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (full amount)    |
| LABA PER SAHAM DASAR DARI OPERASI YANG DIHENTIKAN DAN YANG DAPAT DIATRIBUSIKAN KEPADA PEMILIK ENTITAS INDUK (angka penuh)  | 2,27                                                                     | 39        | 45        | 70                                                       | BASIC EARNINGS PER SHARE FROM A DISCONTINUED OPERATION ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY (full amount) |



## 5. LAPORAN ARUS KAS

| Tahun yang Berakhir pada Tanggal 31 Desember/<br>Year Ended December 31,                  |                  |                  |                    |                                                  |                                                                                                      |
|-------------------------------------------------------------------------------------------|------------------|------------------|--------------------|--------------------------------------------------|------------------------------------------------------------------------------------------------------|
| Catatan/<br>Notes                                                                         | 2016             | 2015             | 2014               |                                                  |                                                                                                      |
| <b>ARUS KAS DARI AKTIVITAS OPERASI</b>                                                    |                  |                  |                    | <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>      |                                                                                                      |
| Penerimaan kas dari pelanggan                                                             | 66.544.619       | 63.457.708       | 69.061.463         | Cash received from customers                     |                                                                                                      |
| Pembayaran kas kepada pemasok                                                             | (35.278.103)     | (35.923.449)     | (36.388.546)       | Cash paid to suppliers                           |                                                                                                      |
| Pembayaran untuk beban produksi dan usaha                                                 | (14.292.865)     | (14.292.097)     | (14.085.551)       | Payments for production and operating expenses   |                                                                                                      |
| Pembayaran kepada karyawan                                                                | (6.286.442)      | (5.964.581)      | (6.101.960)        | Payments to employees                            |                                                                                                      |
| Kas yang diperoleh dari operasi                                                           | 10.687.209       | 7.277.581        | 12.485.406         | Cash generated from operations                   |                                                                                                      |
| Penerimaan penghasilan bunga                                                              | 674.541          | 736.000          | 866.999            | Receipts of interest income                      |                                                                                                      |
| Pembayaran beban bunga                                                                    | (1.578.453)      | (1.512.087)      | (1.628.172)        | Payments of interest expense                     |                                                                                                      |
| Pembayaran pajak - neto                                                                   | (2.678.358)      | (2.333.641)      | (2.398.644)        | Payments of taxes - net                          |                                                                                                      |
| Penerimaan (pembayaran) lainnya - neto                                                    | 70.664           | 45.760           | (56.271)           | Other receipts (payments) - net                  |                                                                                                      |
| <b>Kas Neto yang Diperoleh dari Aktivitas Operasi</b>                                     | <b>7.175.603</b> | <b>4.213.613</b> | <b>9.269.318</b>   | <b>Net Cash Provided by Operating Activities</b> |                                                                                                      |
| <b>ARUS KAS DARI AKTIVITAS INVESTASI</b>                                                  |                  |                  |                    | <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>      |                                                                                                      |
| Penerimaan dari penjualan penyertaan dan uang muka kelompok lepasan dimiliki untuk dijual | 14               | 3.503.138        | 395.617            | 66.312                                           | Proceeds from sale of investments and deposit received of disposal group classified as held for sale |
| Penerimaan dari penjualan aset tetap                                                      | 13               | 53.045           | 16.130             | 42.569                                           | Proceeds from sale of fixed assets                                                                   |
| Penambahan aset tetap dan tanaman perkebunan                                              |                  | (2.770.246)      | (3.540.744)        | (4.749.421)                                      | Additions to fixed assets and plantations                                                            |
| Penambahan investasi dan penyertaan di entitas asosiasi                                   |                  | (1.099.924)      | (501.442)          | (239.075)                                        | Additions to investment and contribution in associates                                               |
| Pembayaran uang muka untuk proyek dan perolehan aset tetap                                |                  | (341.488)        | (1.078.175)        | (472.397)                                        | Payments of advances for projects and acquisitions of fixed assets                                   |
| Kapitalisasi beban tanaman tebu ditangguhkan                                              |                  | (130.153)        | (183.353)          | (217.487)                                        | Capitalized future cane crops expenditures                                                           |
| Akuisisi Entitas Anak, setelah dikurangi kas yang diperoleh                               |                  | (54.996)         | (1.119.760)        | (164.952)                                        | Acquisition of Subsidiaries, net of cash acquired                                                    |
| Pembayaran untuk perolehan saham Entitas Anak dari kepentingan nonpengendali              |                  | (8.199)          | -                  | -                                                | Payments for acquisitions of shares in a Subsidiary from non-controlling interest                    |
| Penerimaan dividen dari kelompok lepasan yang dimiliki untuk dijual                       |                  | -                | 345.822            | -                                                | Dividend received from disposal group classified as held for sale                                    |
| Investasi pada deposito berjangka                                                         |                  | -                | -                  | (4.003.380)                                      | Investment in time deposits                                                                          |
| Penambahan aset tak berwujud                                                              |                  | -                | -                  | (367.756)                                        | Addition to intangible assets                                                                        |
| Investasi pada surat utang konversi                                                       |                  | -                | -                  | (57.020)                                         | Investment in convertible notes                                                                      |
| <b>Kas Neto yang Digunakan untuk Aktivitas Investasi</b>                                  |                  | <b>(848.823)</b> | <b>(5.665.905)</b> | <b>(10.162.607)</b>                              | <b>Net Cash Used in Investing Activities</b>                                                         |
| <b>ARUS KAS DARI AKTIVITAS PENDANAAN</b>                                                  |                  |                  |                    | <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>      |                                                                                                      |
| Penerimaan dari utang bank jangka pendek                                                  |                  | 18.190.623       | 8.925.243          | 5.926.863                                        | Proceeds from short-term bank loans                                                                  |
| Penerimaan dari utang bank jangka panjang                                                 |                  | 1.837.779        | 1.357.802          | 2.447.317                                        | Proceeds from long-term bank loans                                                                   |
| Penerimaan pinjaman jangka panjang dari pihak berelasi                                    |                  | 202.805          | 158.075            | -                                                | Proceeds of long-term borrowings from related parties                                                |



## 6. LAPORAN ARUS KAS (LANJUTAN)

| Catatan/<br>Notes                                                                 | Tahun yang Berakhir pada Tanggal 31<br>Desember/<br>Year Ended December 31, |                    |                   |                                                                                          |
|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------|--------------------|-------------------|------------------------------------------------------------------------------------------|
|                                                                                   | 2016                                                                        | 2015               | 2014              |                                                                                          |
| <b>ARUS KAS DARI AKTIVITAS<br/>PENDANAAN (lanjutan)</b>                           |                                                                             |                    |                   | <b>CASH FLOWS FROM<br/>FINANCING ACTIVITIES<br/>(continued)</b>                          |
| Penerimaan uang muka setoran modal dari kepentingan nonpengendali                 | 83.300                                                                      | -                  | -                 | Proceed from advance for stock subscription from non-controlling interests               |
| Kontribusi modal dari kepentingan nonpengendali                                   | 30.088                                                                      | 492.662            | 205.786           | Capital contribution from non-controlling interests                                      |
| Pembayaran utang bank jangka pendek                                               | (18.345.447)                                                                | (6.837.891)        | (3.805.066)       | Payments of short-term bank loans                                                        |
| Pembayaran utang bank jangka panjang                                              | 21 (5.829.462)                                                              | (1.441.240)        | (1.109.732)       | Payments of long-term bank loans                                                         |
| Pembayaran dividen kas                                                            | 25 (1.475.112)                                                              | (1.931.694)        | (1.246.821)       | Payments of cash dividends                                                               |
| Pembayaran dividen kas oleh Entitas Anak kepada kepentingan nonpengendali         |                                                                             |                    |                   | Payments of cash dividends by Subsidiaries to non-controlling interests                  |
| Pembayaran utang pembelian aset tetap                                             | (12.890)                                                                    | (12.461)           | (11.185)          | Payments of liability for purchase of fixed assets                                       |
| Pembelian saham treasury oleh Entitas Anak                                        | -                                                                           | (151.903)          | (166.257)         | Purchase of treasury stock by a Subsidiary                                               |
| Pelunasan pinjaman jangka panjang ke pihak berelasi                               | -                                                                           | (122.600)          | -                 | Payment of long-term borrowings to related parties                                       |
| Penerimaan dari penerbitan obligasi Rupiah VII – neto                             | -                                                                           | -                  | 1.989.645         | Proceeds from issuance of Rupiah bonds VII - net                                         |
| Pelunasan obligasi Rupiah V                                                       | -                                                                           | -                  | (2.340.000)       | Payment of Rupiah bonds V                                                                |
| <b>Kas Neto yang Diperoleh dari<br/>(Digunakan untuk) Aktivitas<br/>Pendanaan</b> | <b>(5.807.917)</b>                                                          | <b>(140.835)</b>   | <b>1.402.739</b>  | <b>Net Cash Provided By<br/>(Used in) Financing Activities</b>                           |
| <b>DAMPAK NETO PERUBAHAN<br/>NILAI TUKAR ATAS KAS DAN<br/>SETARA KAS</b>          | <b>(118.668)</b>                                                            | <b>514.733</b>     | <b>129.645</b>    | <b>NET EFFECTS OF CHANGES<br/>IN EXCHANGE RATES ON<br/>CASH AND CASH<br/>EQUIVALENTS</b> |
| <b>KENAIKAN (PENURUNAN) NETO<br/>KAS DAN SETARA KAS</b>                           | <b>400.195</b>                                                              | <b>(1.078.394)</b> | <b>639.095</b>    | <b>NET INCREASE (DECREASE) IN<br/>CASH AND CASH<br/>EQUIVALENTS</b>                      |
| <b>KAS DAN SETARA KAS PADA<br/>AWAL TAHUN</b>                                     | <b>4 12.962.041</b>                                                         | <b>14.040.435</b>  | <b>13.518.710</b> | <b>CASH AND CASH<br/>EQUIVALENTS AT BEGINNING<br/>OF YEAR</b>                            |
| <b>KAS DAN SETARA KAS PADA<br/>AKHIR TAHUN</b>                                    | <b>4 13.362.236</b>                                                         | <b>12.962.041</b>  | <b>14.157.805</b> | <b>CASH AND CASH<br/>EQUIVALENTS AT END OF<br/>YEAR</b>                                  |
| <b>Kas dan setara kas terdiri dari:</b>                                           |                                                                             |                    |                   | <b>Cash and cash equivalents<br/>consist of:</b>                                         |
| Kas dan setara kas dari operasi dilanjutkan                                       | 4 13.362.236                                                                | 13.076.076         | 14.157.619        | Cash and cash equivalents from continuing operation                                      |
| Kas dan setara kas dari operasi dihentikan                                        | -                                                                           | -                  | 117.370           | Cash and cash equivalents from discontinued operation                                    |
| Cerukan                                                                           | -                                                                           | (114.035)          | (117.184)         | Overdraft                                                                                |
| <b>Neto</b>                                                                       | <b>13.362.236</b>                                                           | <b>12.962.041</b>  | <b>14.157.805</b> | <b>Net</b>                                                                               |

## 7. LAPORAN BEBAN IMABALAN

Jumlah beban kompensasi bruto bagi manajemen kunci (termasuk Dewan Komisaris dan Direksi) Kelompok Usaha adalah sebagai berikut:

|                                                      | 2016           |
|------------------------------------------------------|----------------|
| Imbalan kerja jangka pendek                          | 768.743        |
| Imbalan pasca kerja                                  | 52.881         |
| Imbalan terminasi dan imbalan jangka panjang lainnya | 70.500         |
| <b>Total</b>                                         | <b>892.124</b> |

Pada tanggal 31 Desember 2016, Kelompok Usaha memiliki 83.310 karyawan (31 Desember 2015: 85.147 dan 31 Desember 2014: 88.496) (tidak diaudit).

## 8. LAPORAN PERSEDIAAN

### PERSEDIAAN

Persediaan terdiri dari:

|                                                                | 31 Desember 2016/<br>December 31, 2016 | 31 Desember 2015/<br>December 31, 2015 | 31 Desember 2014/<br>December 31, 2014 |                                                             |
|----------------------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|-------------------------------------------------------------|
| Barang jadi                                                    | 3.603.793                              | 3.057.175                              | 3.519.526                              | Finished goods                                              |
| Barang dalam proses                                            | 137.496                                | 143.750                                | 166.512                                | Work in-process                                             |
| Bahan baku dan bahan kemasan                                   | 3.515.452                              | 3.368.579                              | 3.601.279                              | Raw and packaging materials                                 |
| Pupuk, bahan bakar, perlengkapan umum, suku cadang dan lainnya | 845.474                                | 880.221                                | 917.498                                | Fertilizers, fuel, general supplies, spare parts and others |
| Persediaan dalam perjalanan                                    | 534.859                                | 314.786                                | 371.423                                | Inventories in-transit                                      |
| Sub-total                                                      | 8.637.074                              | 7.764.511                              | 8.576.238                              | Sub-total                                                   |
| Penyisihan atas kerugian penurunan nilai persediaan            | (167.253)                              | (137.151)                              | (129.889)                              | Allowance for decline in values of inventories              |
| <b>Neto</b>                                                    | <b>8.469.821</b>                       | <b>7.627.360</b>                       | <b>8.446.349</b>                       | <b>Net</b>                                                  |

### 7. INVENTORIES

*Inventories consist of:*

Analisis mutasi saldo penyisihan atas kerugian penurunan nilai persediaan adalah sebagai berikut:

*An analysis of the movements in the balance of allowance for decline in values of inventories is as follows:*

|                                                                      | 2016           | 2015           | 2014           |                                                                |
|----------------------------------------------------------------------|----------------|----------------|----------------|----------------------------------------------------------------|
| Saldo awal                                                           | 137.151        | 129.889        | 88.743         | Beginning balance                                              |
| Penambahan (pengurangan):                                            |                |                |                | Addition (deduction):                                          |
| Penyisihan selama tahun berjalan                                     | 75.981         | 60.874         | 62.836         | Provisions during the year                                     |
| Pemulihan, penghapusan, dan/atau reklasifikasi selama tahun berjalan | (45.879)       | (53.612)       | (42.154)       | Reversal, write-offs, and/or reclassification during the year  |
| <b>Sub-total</b>                                                     | <b>167.253</b> | <b>137.151</b> | <b>109.425</b> | <b>Sub-total</b>                                               |
| Penambahan dari akuisisi Entitas Anak Baru (Catatan 1 dan 14)        | -              | -              | 20.464         | Addition from acquisition of a new Subsidiary (Notes 1 and 14) |
| <b>Saldo akhir</b>                                                   | <b>167.253</b> | <b>137.151</b> | <b>129.889</b> | <b>Ending balance</b>                                          |

Investasi jangka panjang terdiri dari:

Long-term investments consist of:

|                                                                                                                                                                                                                                                                                | Nilai Perolehan/<br>Cost | Akumulasi Bagian Laba (Rugi) Neto dan Penghasilan (Beban) Komprehensif Lain Entitas Asosiasi serta Laba (Rugi) yang belum terealisasi dari aset keuangan tersedia untuk dijual/<br><i>Accumulated Equity Share in Net Income (Losses) and Other Comprehensive Income (Losses) of Associates and Unrecognized gains (losses) on available-for-sale financial assets</i> | Penambahan Modal dan Reklasifikasi/<br><i>Addition of Capital and Reclassification</i> | Eliminasi Laba Penjualan Downstream/<br><i>Elimination of Downstream Sales Profit</i> | Nilai Tercatat/<br>Carrying Amount |                                     |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|------------------------------------|-------------------------------------|
| <b>31 Desember 2016</b>                                                                                                                                                                                                                                                        |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | <b>December 31, 2016</b>            |
| Metode ekuitas                                                                                                                                                                                                                                                                 |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | At equity method                    |
| <u>Entitas Asosiasi</u>                                                                                                                                                                                                                                                        |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | <u>Associates</u>                   |
| NICI                                                                                                                                                                                                                                                                           | 100.000                  | (30.428)                                                                                                                                                                                                                                                                                                                                                               | -                                                                                      | -                                                                                     | 69.572                             | NICI                                |
| AIBM                                                                                                                                                                                                                                                                           | 592.900                  | (184.608)                                                                                                                                                                                                                                                                                                                                                              | -                                                                                      | (13.313)                                                                              | 394.979                            | AIBM                                |
| Heliae                                                                                                                                                                                                                                                                         | 355.504                  | (295.477)                                                                                                                                                                                                                                                                                                                                                              | (60.027)                                                                               | -                                                                                     | -                                  | Heliae                              |
| FPNRL                                                                                                                                                                                                                                                                          | 551.139                  | (41.920)                                                                                                                                                                                                                                                                                                                                                               | -                                                                                      | -                                                                                     | 509.219                            | FPNRL                               |
| PCIB                                                                                                                                                                                                                                                                           | 19                       | -                                                                                                                                                                                                                                                                                                                                                                      | -                                                                                      | -                                                                                     | 19                                 | PCIB                                |
| PSM                                                                                                                                                                                                                                                                            | 6.000                    | (216)                                                                                                                                                                                                                                                                                                                                                                  | -                                                                                      | -                                                                                     | 5.784                              | PSM                                 |
| OIMP                                                                                                                                                                                                                                                                           | 41.650                   | (6.480)                                                                                                                                                                                                                                                                                                                                                                | -                                                                                      | -                                                                                     | 35.170                             | OIMP                                |
| <u>Ventura Bersama</u>                                                                                                                                                                                                                                                         |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | <u>Joint Venture</u>                |
| CMAA                                                                                                                                                                                                                                                                           | 988.216                  | (204.473)                                                                                                                                                                                                                                                                                                                                                              | -                                                                                      | -                                                                                     | 783.743                            | CMAA                                |
| Sub-total                                                                                                                                                                                                                                                                      | 2.635.428                | (763.602)                                                                                                                                                                                                                                                                                                                                                              | (60.027)                                                                               | (13.313)                                                                              | 1.798.486                          | Sub-total                           |
| Aset keuangan tersedia untuk dijual                                                                                                                                                                                                                                            | 2.245                    | 751.316                                                                                                                                                                                                                                                                                                                                                                | 723.970                                                                                | -                                                                                     | 1.477.531*)                        | Available for sale financial assets |
| <b>Total</b>                                                                                                                                                                                                                                                                   | <b>2.637.673</b>         | <b>(12.286)</b>                                                                                                                                                                                                                                                                                                                                                        | <b>663.943</b>                                                                         | <b>(13.313)</b>                                                                       | <b>3.276.017</b>                   | <b>Total</b>                        |
| *) Termasuk reklasifikasi dari investasi jangka pendek sebesar Rp1.415.259 dan investasi pada entitas asosiasi Heliae sebesar Rp60.027/Include reclassification from short-term investment amounting to Rp1,415,259 and investment in associates Heliae amounting to Rp60,027. |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    |                                     |
| <b>31 Desember 2015</b>                                                                                                                                                                                                                                                        |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | <b>December 31, 2015</b>            |
| Metode ekuitas                                                                                                                                                                                                                                                                 |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | At equity method                    |
| <u>Entitas Asosiasi</u>                                                                                                                                                                                                                                                        |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | <u>Associates</u>                   |
| NICI                                                                                                                                                                                                                                                                           | 100.000                  | (7.321)                                                                                                                                                                                                                                                                                                                                                                | -                                                                                      | -                                                                                     | 92.679                             | NICI                                |
| AIBM                                                                                                                                                                                                                                                                           | 592.900                  | (115.153)                                                                                                                                                                                                                                                                                                                                                              | -                                                                                      | (13.313)                                                                              | 464.434                            | AIBM                                |
| Heliae                                                                                                                                                                                                                                                                         | 250.668                  | (222.558)                                                                                                                                                                                                                                                                                                                                                              | 104.836                                                                                | -                                                                                     | 132.946                            | Heliae                              |
| FPNRL                                                                                                                                                                                                                                                                          | 354.335                  | 3.147                                                                                                                                                                                                                                                                                                                                                                  | 196.804                                                                                | -                                                                                     | 554.286                            | FPNRL                               |
| PCIB                                                                                                                                                                                                                                                                           | 19                       | -                                                                                                                                                                                                                                                                                                                                                                      | -                                                                                      | -                                                                                     | 19                                 | PCIB                                |
| PSM                                                                                                                                                                                                                                                                            | 6.000                    | 636                                                                                                                                                                                                                                                                                                                                                                    | -                                                                                      | -                                                                                     | 6.636                              | PSM                                 |
| OIMP                                                                                                                                                                                                                                                                           | -                        | (3.713)                                                                                                                                                                                                                                                                                                                                                                | 41.650                                                                                 | -                                                                                     | 37.937                             | OIMP                                |
| <u>Ventura Bersama</u>                                                                                                                                                                                                                                                         |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | <u>Joint Venture</u>                |
| CMAA                                                                                                                                                                                                                                                                           | 798.678                  | (381.168)                                                                                                                                                                                                                                                                                                                                                              | 189.541                                                                                | -                                                                                     | 607.051                            | CMAA                                |
| Sub-total                                                                                                                                                                                                                                                                      | 2.102.600                | (726.130)                                                                                                                                                                                                                                                                                                                                                              | 532.831                                                                                | (13.313)                                                                              | 1.895.988                          | Sub-total                           |
| Aset keuangan tersedia untuk dijual                                                                                                                                                                                                                                            | 2.245                    | -                                                                                                                                                                                                                                                                                                                                                                      | -                                                                                      | -                                                                                     | 2.245                              | Available for sale financial assets |
| <b>Total</b>                                                                                                                                                                                                                                                                   | <b>2.104.845</b>         | <b>(726.130)</b>                                                                                                                                                                                                                                                                                                                                                       | <b>532.831</b>                                                                         | <b>(13.313)</b>                                                                       | <b>1.898.233</b>                   | <b>Total</b>                        |





Investasi jangka panjang terdiri dari: (lanjutan)

Long-term investments consist of: (continued)

|                                     | Nilai Perolehan/<br>Cost | Akumulasi Bagian Laba (Rugi) Neto dan Penghasilan (Beban) Komprehensif Lain Entitas Asosiasi serta Laba (Rugi) yang belum terealisasi dari aset keuangan tersedia untuk dijual/<br><i>Accumulated Equity Share in Net Income (Losses) and Other Comprehensive Income (Losses) of Associates and Unrecognized gains (losses) on available-for-sale financial assets</i> | Penambahan Modal dan Reklasifikasi/<br><i>Addition of Capital and Reclassification</i> | Eliminasi Laba Penjualan Downstream/<br><i>Elimination of Downstream Sales Profit</i> | Nilai Tercatat/<br>Carrying Amount |                                     |
|-------------------------------------|--------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|------------------------------------|-------------------------------------|
| <b>31 Desember 2014</b>             |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | <b>December 31, 2014</b>            |
| Metode ekuitas                      |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | At equity method                    |
| <u>Entitas Asosiasi</u>             |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | <u>Associates</u>                   |
| NICI                                | 100.000                  | 1.898                                                                                                                                                                                                                                                                                                                                                                  | -                                                                                      | -                                                                                     | 101.898                            | NICI                                |
| AIBM                                | 245.000                  | (26.079)                                                                                                                                                                                                                                                                                                                                                               | 347.900                                                                                | (13.313)                                                                              | 553.508                            | AIBM                                |
| Heliae                              | 250.668                  | (175.893)                                                                                                                                                                                                                                                                                                                                                              | -                                                                                      | -                                                                                     | 74.775                             | Heliae                              |
| FPNRL                               | 354.335                  | (15.952)                                                                                                                                                                                                                                                                                                                                                               | -                                                                                      | -                                                                                     | 338.383                            | FPNRL                               |
| PCIB                                | 19                       | -                                                                                                                                                                                                                                                                                                                                                                      | -                                                                                      | -                                                                                     | 19                                 | PCIB                                |
| PSM                                 | 6.000                    | (98)                                                                                                                                                                                                                                                                                                                                                                   | -                                                                                      | -                                                                                     | 5.902                              | PSM                                 |
| <u>Ventura Bersama</u>              |                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                        |                                                                                       |                                    | <u>Joint Venture</u>                |
| CMAA                                | 798.678                  | 2.479                                                                                                                                                                                                                                                                                                                                                                  | -                                                                                      | -                                                                                     | 801.157                            | CMAA                                |
| Sub-total                           | 1.754.700                | (213.645)                                                                                                                                                                                                                                                                                                                                                              | 347.900                                                                                | (13.313)                                                                              | 1.875.642                          | Sub-total                           |
| Aset keuangan tersedia untuk dijual | 2.245                    | -                                                                                                                                                                                                                                                                                                                                                                      | -                                                                                      | -                                                                                     | 2.245                              | Available for sale financial assets |
| <b>Total</b>                        | <b>1.756.945</b>         | <b>(213.645)</b>                                                                                                                                                                                                                                                                                                                                                       | <b>347.900</b>                                                                         | <b>(13.313)</b>                                                                       | <b>1.877.887</b>                   | <b>Total</b>                        |

Ringkasan informasi keuangan entitas asosiasi adalah sebagai berikut:

The summary of financial information of associates is as follows:

|                                                             | 31 Desember 2016/<br>December 31, 2016 | 31 Desember 2015/<br>December 31, 2015 | 31 Desember 2014/<br>December 31, 2014 |                                                   |
|-------------------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|---------------------------------------------------|
| Total aset gabungan                                         | 11.031.858                             | 14.757.832                             | 6.742.792                              | Total combined assets                             |
| Total liabilitas gabungan                                   | 6.659.647                              | 10.922.708                             | 3.727.559                              | Total combined liabilities                        |
| <b>Nilai aset neto</b>                                      | <b>4.372.211</b>                       | <b>3.835.124</b>                       | <b>3.015.233</b>                       | <b>Net assets</b>                                 |
| Bagian Kelompok Usaha atas nilai aset neto entitas asosiasi | 1.333.063                              | 1.460.356                              | 1.319.334                              | The Group's share in net assets of associates     |
| Nilai wajar aset keuangan tersedia untuk dijual             | 1.477.531                              | -                                      | -                                      | Fair value of available for sale financial assets |
| Goodwill dan lainnya                                        | 465.423                                | 437.877                                | 558.553                                | Goodwill and others                               |
| <b>Total</b>                                                | <b>3.276.017</b>                       | <b>1.898.233</b>                       | <b>1.877.887</b>                       | <b>Total</b>                                      |

|                                                                                 | Tahun yang Berakhir pada Tanggal 31 Desember/<br>Year Ended December 31, |           |           |                                                                      |
|---------------------------------------------------------------------------------|--------------------------------------------------------------------------|-----------|-----------|----------------------------------------------------------------------|
|                                                                                 | 2016                                                                     | 2015      | 2014      |                                                                      |
| Penjualan neto gabungan                                                         | 6.241.671                                                                | 7.296.494 | 2.978.386 | Net combined sales                                                   |
| Rugi neto gabungan Entitas Asosiasi                                             | (378.774)                                                                | (822.493) | (507.386) | Net combined losses of Associates                                    |
| Bagian Kelompok Usaha atas rugi neto Entitas Asosiasi                           | (245.723)                                                                | (334.306) | (119.058) | The Group's share in net losses of Associates                        |
| Bagian penghasilan (rugi) komprehensif lain dari Entitas Asosiasi setelah pajak | 180.766                                                                  | (176.637) | (74.928)  | Share of other comprehensive income (loss) of Associates, net of tax |

## 9. LAPORAN ASET TETAP

Aset tetap terdiri dari:

Fixed assets consist of:

| Tahun yang Berakhir pada Tanggal 31 Desember 2016/Year Ended December 31, 2016 |                                     |                                                                         |                          |                            |                                     |                                |                                                        |
|--------------------------------------------------------------------------------|-------------------------------------|-------------------------------------------------------------------------|--------------------------|----------------------------|-------------------------------------|--------------------------------|--------------------------------------------------------|
| Nilai Tercatat                                                                 | Saldo Awal/<br>Beginning<br>Balance | Penambahan<br>dari Akusisi<br>Entitas Anak/<br>Acquired<br>Subsidiaries | Penambahan/<br>Additions | Pengurangan/<br>Deductions | Reklasifikasi/<br>Reclassifications | Saldo Akhir/<br>Ending Balance | Carrying Amount                                        |
| Hak atas tanah, sarana dan prasarana tanah                                     | 3.923.927                           | 54.229                                                                  | 76.132                   | 49                         | 368.043                             | 4.422.282                      | Land rights and land improvements                      |
| Bangunan, struktur dan pengembangan bangunan                                   | 10.279.701                          | 245                                                                     | 91.807                   | 8.898                      | 1.363.011                           | 11.725.866                     | Buildings, structures and improvements                 |
| Mesin dan peralatan                                                            | 13.878.973                          | 4                                                                       | 346.309                  | 77.632                     | 1.101.838                           | 15.249.492                     | Machinery and equipment                                |
| Alat-alat transportasi                                                         | 6.377.512                           | -                                                                       | 198.235                  | 96.153                     | 512.621                             | 6.992.215                      | Transportation equipment                               |
| Perabotan dan peralatan kantor                                                 | 1.317.877                           | 3                                                                       | 114.606                  | 29.525                     | 122.609                             | 1.525.570                      | Furniture, fixtures and office equipment               |
| Jalan dan jembatan                                                             | 42.127                              | -                                                                       | -                        | -                          | -                                   | 42.127                         | Road and bridges                                       |
| Pengembangan gedung yang disewa                                                | 33.205                              | -                                                                       | 3.983                    | 641                        | 7.819                               | 44.366                         | Leasehold improvements                                 |
| Sub-total                                                                      | 35.853.322                          | 54.481                                                                  | 831.072                  | 212.898                    | 3.475.941                           | 40.001.918                     | Sub-total                                              |
| Aset tetap dalam pembangunan                                                   | 2.935.186                           | -                                                                       | 1.302.309                | -                          | (2.909.311)                         | 1.328.184                      | Constructions in progress                              |
| <b>Total Nilai Tercatat</b>                                                    | <b>38.788.508</b>                   | <b>54.481</b>                                                           | <b>2.133.381</b>         | <b>212.898</b>             | <b>566.630</b>                      | <b>41.330.102</b>              | <b>Total Carrying Amount</b>                           |
|                                                                                |                                     |                                                                         |                          |                            |                                     |                                | <u>Accumulated Depreciation and Amortization</u>       |
| Hak atas tanah, sarana dan prasarana tanah                                     | 159.594                             | -                                                                       | 42.980                   | -                          | 192                                 | 202.766                        | Land rights and land improvements                      |
| Bangunan, struktur dan pengembangan bangunan                                   | 3.039.919                           | -                                                                       | 516.589                  | 1.048                      | -                                   | 3.555.460                      | Buildings, structures and improvements                 |
| Mesin dan peralatan                                                            | 6.608.142                           | -                                                                       | 879.067                  | 69.255                     | -                                   | 7.417.954                      | Machinery and equipment                                |
| Alat-alat transportasi                                                         | 2.886.344                           | -                                                                       | 488.215                  | 61.234                     | (10.983)                            | 3.302.342                      | Transportation equipment                               |
| Perabotan dan peralatan kantor                                                 | 968.728                             | -                                                                       | 174.154                  | 27.023                     | (19)                                | 1.115.840                      | Furniture, fixtures and office equipment               |
| Jalan dan jembatan                                                             | 8.993                               | -                                                                       | -                        | -                          | -                                   | 8.993                          | Road and bridges                                       |
| Pengembangan gedung yang disewa                                                | 20.446                              | -                                                                       | 4.675                    | 273                        | (14)                                | 24.834                         | Leasehold improvements                                 |
| <b>Total Akumulasi Penyusutan dan Amortisasi</b>                               | <b>13.692.166</b>                   | <b>-</b>                                                                | <b>2.105.680</b>         | <b>158.833</b>             | <b>(10.824)</b>                     | <b>15.628.189</b>              | <b>Total Accumulated Depreciation and Amortization</b> |
| <b>Nilai Tercatat Neto</b>                                                     | <b>25.096.342</b>                   |                                                                         |                          |                            |                                     | <b>25.701.913</b>              | <b>Net Carrying Amount</b>                             |

Analisis penjualan aset tetap adalah sebagai berikut:

An analysis of the sale of fixed assets are as follows:

| Tahun yang Berakhir pada Tanggal 31 Desember/<br>Year Ended December 31, |               |               |               |                                          |
|--------------------------------------------------------------------------|---------------|---------------|---------------|------------------------------------------|
|                                                                          | 2016          | 2015          | 2014          |                                          |
| Penerimaan dari penjualan                                                | 53.045        | 16.130        | 42.569        | Proceeds from sale                       |
| Nilai tercatat neto dari aset tetap yang dijual                          | (41.189)      | (4.809)       | (26.116)      | Net carrying amount of fixed assets sold |
| <b>Laba atas penjualan aset tetap</b>                                    | <b>11.856</b> | <b>11.321</b> | <b>16.453</b> | <b>Gains on sale of fixed assets</b>     |

Aset tetap dalam pembangunan terdiri dari:

Constructions in progress consist of:

| 31 Desember 2016                             | Perkiraan %<br>Penyelesaian/<br>Estimated % of<br>Completion | Nilai Tercatat/<br>Carrying Amount | Tahun Perkiraan<br>Penyelesaian/<br>Estimated Year of<br>Completion | December 31, 2016                        |
|----------------------------------------------|--------------------------------------------------------------|------------------------------------|---------------------------------------------------------------------|------------------------------------------|
| Sarana dan prasarana tanah                   | 17,50%                                                       | 74.385                             | 2017                                                                | Land improvements                        |
| Bangunan, struktur dan pengembangan bangunan | 56,06%                                                       | 471.661                            | 2017 - 2018                                                         | Buildings, structures and improvements   |
| Mesin dan peralatan                          | 44,74%                                                       | 681.448                            | 2017 - 2018                                                         | Machinery and equipment                  |
| Alat-alat transportasi                       | 93,23%                                                       | 89.253                             | 2017                                                                | Transportation equipment                 |
| Perabotan dan peralatan kantor               | 71,92%                                                       | 11.437                             | 2017                                                                | Furniture, fixtures and office equipment |
| <b>Total</b>                                 |                                                              | <b>1.328.184</b>                   |                                                                     | <b>Total</b>                             |

Aset tetap termasuk mesin-mesin tertentu yang diperoleh oleh IDLK yang pembayarannya melalui angsuran atas utang jangka panjang. Nilai tercatat mesin-mesin tersebut adalah sejumlah Rp78.563 pada tanggal 31 Desember 2016.

Penyusutan dan amortisasi dibebankan pada operasi sebagai bagian dari:

*Depreciation and amortization were charged to operations as part of the following:*

|                                | Tahun yang Berakhir pada Tanggal 31 Desember/<br>Year Ended December 31, |                  |                  |                                     |
|--------------------------------|--------------------------------------------------------------------------|------------------|------------------|-------------------------------------|
|                                | 2016                                                                     | 2015             | 2014             |                                     |
| Beban pokok penjualan          | 1.747.861                                                                | 1.572.903        | 1.707.521        | Cost of goods sold                  |
| Beban penjualan dan distribusi | 153.048                                                                  | 139.493          | 120.030          | Selling and distribution expenses   |
| Beban umum dan administrasi    | 204.771                                                                  | 154.920          | 140.529          | General and administrative expenses |
| <b>Total</b>                   | <b>2.105.680</b>                                                         | <b>1.867.316</b> | <b>1.968.080</b> | <b>Total</b>                        |

Pada tanggal 31 Desember 2016, aset tetap Kelompok Usaha yang telah disusutkan penuh namun masih digunakan terutama terdiri dari (i) bangunan, struktur dan pengembangan bangunan; (ii) mesin dan peralatan; dan (iii) alat-alat transportasi dengan nilai perolehan sebesar Rp3.259.304.

#### Beban akrual

#### Accrued Expenses

Beban akrual terdiri dari:

*Accrued expenses consist of:*

|                                             | 31 Desember 2016/<br>December 31, 2016 | 31 Desember 2015/<br>December 31, 2015 | 31 Desember 2014/<br>December 31, 2014 |                              |
|---------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|------------------------------|
| Iklan dan promosi                           | 910.605                                | 745.801                                | 682.980                                | Advertising and promotions   |
| Beban penjualan                             | 457.144                                | 494.131                                | 410.591                                | Selling expenses             |
| Beban bunga                                 | 137.323                                | 141.624                                | 119.588                                | Interest expenses            |
| Beban angkut                                | 26.334                                 | 23.397                                 | 20.777                                 | Freight expenses             |
| Utilitas                                    | 72.362                                 | 73.335                                 | 85.975                                 | Utilities                    |
| Pembelian hasil panen                       | 150.480                                | 85.067                                 | 83.624                                 | Crop purchases               |
| Lain-lain (masing-masing di bawah Rp50.000) | 505.818                                | 573.911                                | 681.194                                | Others (each below Rp50,000) |
| <b>Total</b>                                | <b>2.260.066</b>                       | <b>2.137.266</b>                       | <b>2.084.729</b>                       | <b>Total</b>                 |

Akun ini terutama terdiri dari beban gaji, tunjangan dan bonus karyawan dan direksi.

#### Pajak dibayar di muka

#### Prepaid taxes

Pajak dibayar di muka terdiri dari:

*Prepaid taxes consist of:*

|                 | 31 Desember 2016/<br>December 31, 2016 | 31 Desember 2015/<br>December 31, 2015 | 31 Desember 2014/<br>December 31, 2014 |              |
|-----------------|----------------------------------------|----------------------------------------|----------------------------------------|--------------|
| PPN - neto      | 316.990                                | 298.544                                | 349.955                                | VAT - net    |
| Pajak lain-lain | 3.394                                  | 3.561                                  | 1.867                                  | Other taxes  |
| <b>Total</b>    | <b>320.384</b>                         | <b>302.105</b>                         | <b>351.822</b>                         | <b>Total</b> |

## 10. LIABILITAS IMBALAN KERJA KARYAWAN

|                                                             | 31 Desember 2016/<br>December 31, 2016 | 31 Desember 2015/<br>December 31, 2015 | 31 Desember 2014/<br>December 31, 2014 |                                                                     |
|-------------------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|---------------------------------------------------------------------|
| Nilai kini kewajiban imbalan kerja awal tahun               | 4.775.806                              | 4.707.196                              | 4.073.515                              | <i>Present value of benefit obligations at beginning of year</i>    |
| <u>Perubahan yang dibebankan ke laba rugi:</u>              |                                        |                                        |                                        | <i>Changes charged to profit or loss:</i>                           |
| Biaya jasa kini                                             | 380.562                                | 354.655                                | 361.690                                | <i>Current service cost</i>                                         |
| Biaya jasa masa lalu                                        | 9.877                                  | (49.314)                               | 240                                    | <i>Past service cost</i>                                            |
| Bunga atas kewajiban imbalan                                | 433.275                                | 381.133                                | 372.347                                | <i>Interest cost on benefit obligations</i>                         |
| Pemindahan karyawan dari pihak berelasi                     | -                                      | 678                                    | 7.099                                  | <i>Transfer of employees from related parties</i>                   |
| Rugi (laba) aktuarial atas kewajiban imbalan tahun berjalan | 2.096                                  | (8.301)                                | (7.426)                                | <i>Actuarial losses (gains) on benefit obligations for the year</i> |
| Kontribusi dari peserta aset program                        | (1.636)                                | (1.890)                                | (2.047)                                | <i>Contributions by plan participants</i>                           |
| Hasil yang diharapkan dari aset program                     | (4.136)                                | (4.608)                                | (5.841)                                | <i>Expected return on plan asset</i>                                |
| Imbalan yang dibayarkan                                     | (205.309)                              | (173.161)                              | (136.522)                              | <i>Benefits paid</i>                                                |
| Laba atas penyelesaian dan kurtailmen                       | (12.268)                               | (22.278)                               | (9.360)                                | <i>Gains on settlement and curtailment</i>                          |
| <b>Sub-total</b>                                            | <b>5.378.267</b>                       | <b>5.184.110</b>                       | <b>4.653.695</b>                       | <b>Sub-total</b>                                                    |

Analisis mutasi saldo nilai kini liabilitas adalah sebagai berikut (lanjutan):

*An analysis of the movements in the present value of obligation is as follows (continued):*

|                                                                                         | 31 Desember 2016/<br>December 31, 2016 | 31 Desember 2015/<br>December 31, 2015 | 31 Desember 2014/<br>December 31, 2014 |                                                                            |
|-----------------------------------------------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------------------------------------------|
| <u>Rugi (laba) pengukuran kembali yang dibebankan ke penghasilan komprehensif lain:</u> |                                        |                                        |                                        | <i>Remeasurement losses (gains) charged to other comprehensive income:</i> |
| Penyesuaian pengalaman                                                                  | (25.313)                               | (35.101)                               | 53.639                                 | <i>Experience adjustments</i>                                              |
| Perubahan atas dampak batas atas aset                                                   | 7.323                                  | -                                      | -                                      | <i>The effect of the asset ceiling</i>                                     |
| Perubahan aktuarial yang timbul dari perubahan asumsi keuangan                          | -                                      | (390.653)                              | (15.579)                               | <i>Actuarial changes arising from changes in financial assumptions</i>     |
| Rugi aktuarial aset program                                                             | -                                      | 10.200                                 | 1.523                                  | <i>Actuarial losses on plan asset</i>                                      |
| <b>Sub-total</b>                                                                        | <b>(17.990)</b>                        | <b>(415.554)</b>                       | <b>39.583</b>                          | <b>Sub-total</b>                                                           |
| Penambahan dari akuisisi Entitas Anak baru (Catatan 1 dan 14)                           | -                                      | 7.250                                  | 13.918                                 | <i>Addition from acquisition of a new Subsidiary (Notes 1 and 14)</i>      |
| <b>Nilai kini kewajiban imbalan kerja akhir tahun</b>                                   | <b>5.360.277</b>                       | <b>4.775.806</b>                       | <b>4.707.196</b>                       | <b>Present value of benefit obligations at end of year</b>                 |

Penyisihan untuk imbalan kerja karyawan merupakan estimasi tahunan manajemen berdasarkan perhitungan aktuarial yang menggunakan metode projected unit credit. Perhitungan aktuarial untuk tahun yang berakhir pada tanggal 31 Desember 2016 ditentukan berdasarkan laporan penilaian pada tanggal yang sama dari aktuarial independen, PT Kappa Konsultan Utama (2015 dan 2014: PT Sentra Jasa Aktuarial), dalam laporannya pada tanggal 1 Maret 2017 (2015: 1 Februari 2016 dan 2014: 3 Februari 2015).

Asumsi-asumsi signifikan yang digunakan pada perhitungan aktuarial tersebut adalah sebagai berikut, antara lain:

*The significant assumptions used for the said actuarial calculations are as follows:*

|                                   | 2016                                                                                                                                                                                  | 2015 | 2014 |                                    |
|-----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------|------------------------------------|
| Tingkat diskonto tahunan          | 8,5%                                                                                                                                                                                  | 9%   | 8%   | Annual discount rate               |
| Tingkat kenaikan gaji tahunan     | 8,5%                                                                                                                                                                                  | 9%   | 9%   | Future annual salary increase rate |
| Tingkat cacat tahunan             | 10% dari tingkat mortalita/ from mortality rate                                                                                                                                       |      |      | Annual disability rate             |
| Referensi tingkat mortalitas      | Tabel Mortalita Indonesia 2011/<br>Indonesia Mortality Table 2011                                                                                                                     |      |      | Mortality rate reference           |
| Umur pensiun                      | 55 tahun/years                                                                                                                                                                        |      |      | Retirement age                     |
| Tingkat pengunduran diri karyawan | 6% untuk karyawan di bawah 30 tahun dan menurun secara linear sampai 0% pada umur 52 tahun/6% for employees before the age of 30 and will linearly decrease until 0% at the age of 52 |      |      | Resignation rate                   |

## 11. RINGKASAN LAPORAN POSISI KEUANGAN

Ringkasan laporan posisi keuangan konsolidasian

*Summarized consolidated statement of financial position*

|                                   | 31 Desember 2016/<br>December 31, 2016 | 31 Desember 2015/<br>December 31, 2015 | 31 Desember 2014/<br>December 31, 2014 |                            |
|-----------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------|
| Aset lancar                       | 5.729.296                              | 5.028.025                              | 6.010.492                              | Current assets             |
| Aset tetap (tidak lancar)         | 10.626.686                             | 10.810.812                             | 10.330.692                             | Fixed assets (non-current) |
| Tanaman perkebunan (tidak lancar) | 9.109.409                              | 8.806.261                              | 8.313.555                              | Plantations (non-current)  |
| Aset tidak lancar lainnya         | 7.072.201                              | 7.052.044                              | 6.341.312                              | Other non-current assets   |
| Liabilitas jangka pendek          | (4.595.300)                            | (5.373.084)                            | (6.898.825)                            | Current liabilities        |
| Liabilitas jangka panjang         | (10.324.004)                           | (9.092.657)                            | (7.685.098)                            | Non-current liabilities    |
| <b>Total ekuitas</b>              | <b>17.618.288</b>                      | <b>17.231.401</b>                      | <b>16.412.128</b>                      | <b>Total equity</b>        |
| Dapat diatribusikan kepada:       |                                        |                                        |                                        | Attributable to:           |
| Pemilik entitas induk             | 14.461.648                             | 14.025.959                             | 13.877.651                             | Owners of the parent       |
| Kepentingan nonpengendali         | 3.156.640                              | 3.205.442                              | 2.534.477                              | Non-controlling interests  |

Ringkasan laporan laba rugi dan penghasilan komprehensif lain konsolidasian



## 12. LAPORAN LABA SEBELUM BEBAN PAJAK

| Tahun yang Berakhir pada Tanggal 31 Desember/<br>Year Ended December 31, |                  |                  |                  |                                                                     |
|--------------------------------------------------------------------------|------------------|------------------|------------------|---------------------------------------------------------------------|
|                                                                          | 2016             | 2015             | 2014             |                                                                     |
| Penjualan                                                                | 14.530.938       | 13.835.444       | 14.962.727       | Sales                                                               |
| Beban pokok penjualan                                                    | (11.080.998)     | (10.734.950)     | (10.927.492)     | Cost of goods sold                                                  |
| <b>Laba bruto</b>                                                        | <b>3.449.940</b> | <b>3.100.494</b> | <b>4.035.235</b> | <b>Gross profit</b>                                                 |
| Beban penjualan dan distribusi                                           | (551.228)        | (547.651)        | (454.530)        | Selling and distribution expenses                                   |
| Beban umum dan administrasi                                              | (908.941)        | (917.240)        | (979.627)        | General and administrative expenses                                 |
| Penghasilan operasi lain                                                 | 229.712          | 181.196          | 133.915          | Other operating income                                              |
| Beban operasi lain                                                       | (169.148)        | (184.897)        | (255.022)        | Other operating expenses                                            |
| <b>Laba usaha</b>                                                        | <b>2.050.335</b> | <b>1.631.902</b> | <b>2.479.971</b> | <b>Income from operations</b>                                       |
| Penghasilan keuangan                                                     | 112.921          | 79.522           | 109.465          | Finance income                                                      |
| Beban keuangan                                                           | (717.791)        | (997.595)        | (792.189)        | Finance expenses                                                    |
| Bagian atas rugi netto entitas asosiasi                                  | (50.840)         | (55.442)         | (112.027)        | Share in net losses of associates                                   |
| <b>Laba sebelum beban pajak penghasilan</b>                              | <b>1.394.625</b> | <b>658.387</b>   | <b>1.685.220</b> | <b>Income before income tax expense</b>                             |
| Beban pajak penghasilan                                                  | (784.831)        | (293.508)        | (546.926)        | Income tax expense                                                  |
| <b>Laba tahun berjalan</b>                                               | <b>609.794</b>   | <b>364.879</b>   | <b>1.138.294</b> | <b>Income for the year</b>                                          |
| <b>Penghasilan (rugi) komprehensif lain</b>                              |                  |                  |                  | <b>Other comprehensive income (losses)</b>                          |
| <u>Pos yang tidak akan direklasifikasi ke laba rugi:</u>                 |                  |                  |                  | <u>Item that will not be reclassified to profit or loss:</u>        |
| Laba (rugi) pengukuran kembali atas liabilitas imbalan kerja karyawan    | (1.234)          | 150.009          | (13.919)         | Re-measurement gains (losses) of employee benefits liabilities      |
| <u>Pos yang dapat direklasifikasi ke laba rugi:</u>                      |                  |                  |                  | <u>Item that may be reclassified to profit or loss:</u>             |
| Selisih kurs atas penjabaran laporan keuangan                            | (40.348)         | 14.322           | 1.871            | Exchange differences on translation of financial statements         |
| <b>Penghasilan (rugi) komprehensif lain tahun berjalan setelah pajak</b> | <b>(41.582)</b>  | <b>164.331</b>   | <b>(12.048)</b>  | <b>Other comprehensive income (losses) for the year, net of tax</b> |
| <b>Total laba komprehensif tahun berjalan</b>                            | <b>568.212</b>   | <b>529.210</b>   | <b>1.126.246</b> | <b>Total comprehensive income for the year</b>                      |



### 13. LAPORAN LABA RUGI

Ringkasan laporan laba rugi dan penghasilan  
komprehensif lain konsolidasian

Summarized consolidated statement of profit or loss  
and other comprehensive income

| Tahun yang Berakhir pada Tanggal 31 Desember/<br>Year Ended December 31,    |                   |                  |                  |                                                                  |
|-----------------------------------------------------------------------------|-------------------|------------------|------------------|------------------------------------------------------------------|
|                                                                             | 2016              | 2015             | 2014             |                                                                  |
| Penjualan                                                                   | 34.466.069        | 31.741.094       | 30.022.463       | Sales                                                            |
| Beban pokok penjualan                                                       | 23.606.755        | 22.121.957       | 21.922.158       | Cost of goods sold                                               |
| <b>Laba bruto</b>                                                           | <b>10.859.314</b> | <b>9.619.137</b> | <b>8.100.305</b> | <b>Gross profit</b>                                              |
| Beban penjualan dan distribusi                                              | (4.269.595)       | (4.172.116)      | (3.652.711)      | Selling and distribution expenses                                |
| Beban umum dan administrasi                                                 | (1.653.564)       | (1.539.230)      | (1.328.003)      | General and administrative expenses                              |
| Penghasilan operasi lain                                                    | 310.594           | 271.585          | 223.008          | Other operating income                                           |
| Beban operasi lain                                                          | (382.581)         | (187.244)        | (157.251)        | Other operating expenses                                         |
| <b>Laba usaha</b>                                                           | <b>4.864.168</b>  | <b>3.992.132</b> | <b>3.185.348</b> | <b>Income from operations</b>                                    |
| Penghasilan keuangan                                                        | 503.559           | 530.713          | 579.743          | Finance income                                                   |
| Beban keuangan                                                              | (178.970)         | (314.025)        | (221.040)        | Finance expenses                                                 |
| Pajak final atas penghasilan bunga                                          | (100.265)         | (105.133)        | (97.977)         | Final tax on interest income                                     |
| Bagian atas rugi neto entitas asosiasi                                      | (99.238)          | (94.053)         | (694)            | Share in net losses of associates                                |
| <b>Laba sebelum beban pajak penghasilan</b>                                 | <b>4.989.254</b>  | <b>4.009.634</b> | <b>3.445.380</b> | <b>Income before income tax expense</b>                          |
| Beban pajak penghasilan                                                     | (1.357.953)       | (1.086.486)      | (871.208)        | Income tax expense                                               |
| <b>Laba tahun berjalan</b>                                                  | <b>3.631.301</b>  | <b>2.923.148</b> | <b>2.574.172</b> | <b>Income for the year</b>                                       |
| <b>Penghasilan (rugi) komprehensif lain</b>                                 |                   |                  |                  | <b>Other comprehensive income (losses)</b>                       |
| <u>Pos yang tidak akan direklasifikasi ke laba rugi:</u>                    |                   |                  |                  | <u>Item that will not be reclassified to profit or loss:</u>     |
| Laba pengukuran kembali atas liabilitas imbalan kerja karyawan              | 22.943            | 102.017          | (21.423)         | Unrealized gains (losses) on available-for-sale financial assets |
| Bagian rugi komprehensif lain dari entitas asosiasi setelah pajak           | (1.879)           | (3.308)          | -                | Exchange differences on translation of financial statements      |
| <u>Pos yang dapat direklasifikasi ke laba rugi:</u>                         |                   |                  |                  | <u>Item that may be reclassified to profit or loss:</u>          |
| Laba (rugi) yang belum terealisasi dari aset keuangan tersedia untuk dijual | (13.496)          | 7.310            | (12.480)         | Unrealized gains (losses) on available-for-sale financial assets |
| Selisih kurs atas penjabaran laporan keuangan                               | (3.653)           | (4.072)          | 3.127            | Exchange differences on translation of financial statements      |
| <b>Penghasilan komprehensif lain tahun berjalan setelah pajak</b>           | <b>3.915</b>      | <b>101.947</b>   | <b>(30.776)</b>  | <b>Other comprehensive income for the year, net of tax</b>       |
| <b>Total laba komprehensif tahun berjalan</b>                               | <b>3.635.216</b>  | <b>3.025.095</b> | <b>2.543.396</b> | <b>Total comprehensive income for the year</b>                   |

#### 14. LAPORAN BEBAN POKOK PENJUALAN

Rincian beban pokok penjualan adalah sebagai berikut:

*The details of cost of goods sold are as follows:*

| Tahun yang berakhir pada tanggal 31 Desember/<br>For the year ended December 31, |             |             |              |                             |
|----------------------------------------------------------------------------------|-------------|-------------|--------------|-----------------------------|
|                                                                                  | 2016        | 2015        | 2014         |                             |
| Bahan baku yang digunakan                                                        | 29.954.673  | 29.059.933  | 29.451.656   | Raw materials used          |
| Beban produksi                                                                   | 13.268.748  | 12.985.811  | 12.397.799   | Production expenses         |
| Total Beban Produksi                                                             | 43.223.421  | 42.045.744  | 41.849.455   | Total Manufacturing Cost    |
| Persediaan Barang dalam Proses                                                   |             |             |              | Work in-process Inventories |
| Awal tahun                                                                       | 143.750     | 166.512     | 150.964      | At beginning of year        |
| Akhir tahun                                                                      | (137.496)   | (143.750)   | (166.512 )   | At end of year              |
| Beban Pokok Produksi                                                             | 43.229.675  | 42.068.506  | 41.833.907   | Cost of Goods Manufactured  |
| Persediaan Barang Jadi                                                           |             |             |              | Finished Goods Inventories  |
| Awal tahun                                                                       | 3.057.175   | 3.519.526   | 3.077.707    | At beginning of year        |
| Pembelian                                                                        | 4.638.820   | 4.273.032   | 5.073.529    | Purchases                   |
| Akhir tahun                                                                      | (3.603.793) | (3.057.175) | (3.519.526 ) | At end of year              |
| Total                                                                            | 47.321.877  | 46.803.889  | 46.465.617   | Total                       |

Tidak ada transaksi pembelian dari satu pemasok dengan jumlah pembelian kumulatif melebihi 10,00% dari penjualan neto konsolidasian, kecuali pembelian gandum dari Sojitz Asia Pte. Ltd., Singapura (Sojitz). Jumlah pembelian dari Sojitz pada tahun 2016 adalah 15,30% (2015: 17,79% dan 2014: 19,12%) dari penjualan neto konsolidasian periode terkait.

**BEBAN PENJUALAN DAN DISTRIBUSI, BEBAN UMUM DAN ADMINISTRASI, PENGHASILAN OPERASI LAIN DAN BEBAN OPERASI LAIN**

**30. SELLING AND DISTRIBUTION EXPENSES, GENERAL AND ADMINISTRATIVE EXPENSES, OTHER OPERATING INCOME AND OTHER OPERATING EXPENSES**

| Tahun yang berakhir pada tanggal 31 Desember/<br>For the year ended December 31, |                  |                  |                  |                                                                     |
|----------------------------------------------------------------------------------|------------------|------------------|------------------|---------------------------------------------------------------------|
|                                                                                  | 2016             | 2015             | 2014             |                                                                     |
| <b>Beban Penjualan dan Distribusi</b>                                            |                  |                  |                  | <b><u>Selling and Distribution Expenses</u></b>                     |
| Pengangkutan dan penanganan                                                      | 2.051.347        | 2.168.488        | 2.119.527        | Freight and handling                                                |
| Iklan dan promosi                                                                | 1.642.629        | 1.464.951        | 1.305.360        | Advertising and promotions                                          |
| Gaji, upah dan imbalan kerja karyawan                                            | 1.347.417        | 1.245.549        | 1.070.543        | Salaries, wages and employee benefits                               |
| Distribusi                                                                       | 645.742          | 538.190          | 532.240          | Distribution                                                        |
| <i>Outsourcing</i>                                                               | 351.915          | 256.357          | 208.674          | Outsourcing                                                         |
| Sewa dan penyusutan                                                              | 325.082          | 312.670          | 262.394          | Rental and depreciation                                             |
| Barang rusak                                                                     | 249.144          | 294.587          | 223.836          | Bad goods                                                           |
| Perjalanan dinas dan transportasi                                                | 97.634           | 98.982           | 89.444           | Business travelling and transportation                              |
| Perbaikan dan pemeliharaan                                                       | 106.766          | 97.987           | 95.636           | Repairs and maintenance                                             |
| Pajak ekspor, administrasi ekspor, pajak lainnya dan perijinan                   | 54.990           | 50.844           | 47.389           | Export tax, export administration, other tax and licenses           |
| Lain-lain (masing-masing di bawah Rp50.000)                                      | 295.374          | 357.007          | 286.351          | Others (each below Rp50,000)                                        |
| <b>Total Beban Penjualan dan Distribusi</b>                                      | <b>7.168.040</b> | <b>6.885.612</b> | <b>6.241.394</b> | <b>Total Selling and Distribution Expenses</b>                      |
| <b>Beban Umum dan Administrasi</b>                                               |                  |                  |                  | <b><u>General and Administrative Expenses</u></b>                   |
| Gaji, upah dan imbalan kerja karyawan                                            | 2.365.045        | 1.958.927        | 2.153.490        | Salaries, wages and employee benefits                               |
| Sewa dan penyusutan                                                              | 317.001          | 291.112          | 285.470          | Rental and depreciation                                             |
| Tanggung jawab sosial perusahaan dan sumbangan                                   | 272.091          | 313.685          | 439.633          | Corporate social responsibility and donations                       |
| Jamuan, representasi dan biaya direksi                                           | 187.546          | 171.148          | 215.754          | Entertainment, representation and directors' fee                    |
| <i>Outsourcing</i>                                                               | 119.277          | 77.382           | 58.656           | Outsourcing                                                         |
| Utilitas, perbaikan dan pemeliharaan                                             | 147.818          | 152.067          | 150.086          | Utilities, repairs and maintenance                                  |
| Hubungan investor dan masyarakat                                                 | 99.357           | 91.712           | 90.580           | Investor and public relations                                       |
| Jasa tenaga ahli                                                                 | 86.106           | 85.097           | 130.761          | Professional fees                                                   |
| Pajak dan perijinan                                                              | 101.025          | 76.700           | 61.584           | Taxes and license                                                   |
| Perjalanan dinas dan transportasi                                                | 100.955          | 75.404           | 101.195          | Business travelling and transportation                              |
| Lain-lain (masing-masing di bawah Rp50.000)                                      | 192.676          | 202.203          | 214.999          | Others (each below Rp50,000)                                        |
| <b>Total Beban Umum dan Administrasi</b>                                         | <b>3.988.897</b> | <b>3.495.437</b> | <b>3.902.208</b> | <b>Total General and Administrative Expenses</b>                    |
| <b>Penghasilan Operasi Lain</b>                                                  |                  |                  |                  | <b><u>Other Operating Income</u></b>                                |
| Penghasilan royalti dan teknis (Catatan 33)                                      | 175.385          | 252.089          | 256.673          | Royalty and technical income (Note 33)                              |
| Penjualan barang bekas                                                           | 155.336          | 94.059           | 82.895           | Sale of scrap materials                                             |
| Laba netto atas selisih nilai tukar mata uang asing dari aktivitas operasi       | -                | 243.507          | 80.453           | Net gains on foreign exchange difference from operating activities  |
| Lain-lain (masing-masing di bawah Rp50.000)                                      | 311.647          | 269.517          | 306.983          | Others (each below Rp50,000)                                        |
| <b>Total Penghasilan Operasi Lain</b>                                            | <b>642.368</b>   | <b>859.172</b>   | <b>727.004</b>   | <b>Total Other Operating Income</b>                                 |
| <b>Beban Operasi Lain</b>                                                        |                  |                  |                  | <b><u>Other Operating Expenses</u></b>                              |
| Rugi penurunan nilai aset tak berwujud (Catatan 14)                              | 165.000          | -                | -                | Impairment loss of intangible assets (Note 14)                      |
| Rugi netto atas selisih nilai tukar mata uang asing dari aktivitas operasi       | 102.381          | -                | -                | Net losses on foreign exchange difference from operating activities |
| Amortisasi aset tak berwujud (Catatan 14)                                        | 133.238          | 133.238          | 133.238          | Amortization of intangible assets (Note 14)                         |
| Penyisihan atas penurunan nilai piutang plasma                                   | 41.042           | 92.894           | 101.169          | Allowance for impairment of plasma receivables                      |
| Lain-lain (masing-masing di bawah Rp50.000)                                      | 187.203          | 147.154          | 158.210          | Others (each below Rp50,000)                                        |
| <b>Total Beban Operasi Lain</b>                                                  | <b>628.864</b>   | <b>373.286</b>   | <b>392.617</b>   | <b>Total Other Operating Expenses</b>                               |

## 15. LAPORAN RINCIAN PENGHASILAN KEUANGAN

Rincian penghasilan keuangan adalah sebagai berikut:

*The details of finance income are as follows:*

| Tahun yang berakhir pada tanggal 31 Desember/<br>For the year ended December 31, |                  |                |                |
|----------------------------------------------------------------------------------|------------------|----------------|----------------|
|                                                                                  | 2016             | 2015           | 2014           |
| Penghasilan bunga                                                                | 675.094          | 730.442        | 851.408        |
| Laba neto atas selisih nilai tukar mata uang asing dari aktivitas pendanaan      | 375.557          | -              | -              |
| Piutang plasma                                                                   | -                | 5.437          | 7.430          |
| <b>Total</b>                                                                     | <b>1.050.651</b> | <b>735.879</b> | <b>858.838</b> |

*Interest income  
Net gains on foreign exchange  
difference  
from financing activities  
Plasma receivables*

**Total**

Rincian beban keuangan adalah sebagai berikut:

*The details of finance expenses are as follows:*

| Tahun yang berakhir pada tanggal 31 Desember/<br>For the year ended December 31, |                  |                  |                  |
|----------------------------------------------------------------------------------|------------------|------------------|------------------|
|                                                                                  | 2016             | 2015             | 2014             |
| Beban bunga dari:                                                                |                  |                  |                  |
| Pinjaman bank                                                                    | 1.222.566        | 1.182.877        | 1.094.765        |
| Utang obligasi                                                                   | 351.586          | 351.246          | 407.065          |
| Rugi neto atas selisih nilai tukar mata uang asing dari aktivitas pendanaan      | -                | 1.131.552        | 51.128           |
| <b>Total</b>                                                                     | <b>1.574.152</b> | <b>2.665.675</b> | <b>1.552.958</b> |

*Interest expenses from:  
Bank loans  
Bonds payable  
Net losses on foreign exchange  
difference from financing  
activities*

**Total**

